



Previously

In Dynargie

Skills

Education



MARIA PEREIRA

Consultant | Portugal

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Maria has a previous professional experience in product management, marketing & market research, project leadership, sales and business management for over 10 years. She worked in big multinational companies in healthcare sector. She has also experience in medium-small size company leading the business and the strategy.

As Consultant at Dynargie Portugal, Maria is in charge of training and consultancy projects, sales and project management. Her activity is being focused on Management & Leadership, Customer Service, Social Climate, Change Management and Team Building activities framed in consultancy projects. She has been working with major Portuguese and multinational companies in several areas such as IT, Telecommunication, Chemical, Retail and Consumer Goods, Automotive and Public Administration.

Predisposition for global vision allied with analytical skills are reinforced by proactiveness in identifying needs. Solution oriented is the engine of Maria for the implementation of the strategy and actions. They are combined with assertiveness, organization and practical insight. Adaptability, optimism and a big smile are facilitators to face and to deal with changes.

Degree in Geography, University of Porto
Specialization In Teaching, University of Porto
Executive Course In General Management, Católica Porto Business School
In-Company trainings in Sales with AID, INC® methodology and Adaptation to Change